

1- Land Profit Center		Farm Name: Avery Juan				Year:	2016									
Field	A	B	Crop	D	E	F	G	H	I	J	K	L	M	N	O	P
	Name	Beginning Inventory Value (BIV)	Crop	Acres	Rent (\$/acre)	Revenue (DXE)	Additional Income (House Rental, Oil lease etc.)	Additional Revenue	Appreciation	Gross Product (F + H +I)	Capital Improvements	EIV (B + I + K)	Opportunity Interest	Misc. Costs (Upkeep, Labour etc.)	Land Tax	Gross Margin ( J - M - N -O)
									4%				10%			
1	Home 1/4	\$320,000	Hay	135	\$35	\$4,725	Home 1500/month	\$18,000	\$12,800	\$35,525		\$332,800	\$32,000		\$2,400	\$1,125
2	West 1/4	\$185,000	Pasture	160	\$18	\$2,880	Gas Well	\$2,500	\$7,400	\$12,780	\$1,000	\$193,400	\$18,500		\$800	(\$6,520)
3	North 1/4	\$115,000	Silage	100	\$30	\$3,000			\$4,600	\$7,600		\$119,600	\$11,500		\$450	(\$4,350)
4	North 1/4	\$73,000	Pasture	60	\$20	\$1,200			\$2,920	\$4,120		\$75,920	\$7,300		\$300	(\$3,480)
5						\$0			\$0	\$0		\$0	\$0			\$0
6						\$0			\$0	\$0		\$0	\$0			\$0
7						\$0			\$0	\$0		\$0	\$0			\$0
8						\$0			\$0	\$0		\$0	\$0			\$0
9						\$0			\$0	\$0		\$0	\$0			\$0
10						\$0			\$0	\$0		\$0	\$0			\$0
11						\$0			\$0	\$0		\$0	\$0			\$0
12						\$0			\$0	\$0		\$0	\$0			\$0
13						\$0			\$0	\$0		\$0	\$0			\$0
14						\$0			\$0	\$0		\$0	\$0			\$0
15						\$0			\$0	\$0		\$0	\$0			\$0
16						\$0			\$0	\$0		\$0	\$0			\$0
17						\$0			\$0	\$0		\$0	\$0			\$0
18						\$0			\$0	\$0		\$0	\$0			\$0
19						\$0			\$0	\$0		\$0	\$0			\$0
20						\$0			\$0	\$0		\$0	\$0			\$0
Total		\$11,805					\$60,025			\$721,720	GMR=	-22.0%	-\$13,225			

2- Grazing Profit Center

Farm Name: Avery Juan

Year: 2016

Trading Account	West Section		
# of Animals=	100	Rate=	\$1.00
Days=	180	Value=	\$18,000
Ending Inventory Value		1	
Sales	\$18,000	2	
Beginning Inventory Value		3	
Purchases		4	
Gross Product		\$18,000	5
# of acres =	640	(1+2-3-4)	
Direct Costs			
(Increased per Acre)	Per Acre	Total Cost	
Seed		\$0	6
Fertilizer	\$12	\$7,550	7
Chemical		\$0	8
Equipment Rental	\$4	\$2,560	9
Land Rent	\$18	\$11,520	10
Fertilizer Value from Feeding		\$0	11
Establishment Costs		\$0	12
		\$0	13
Total Costs		\$21,630	14
		(Sum 6 to 13)	
Gross Margin	GM Ratio = -20%	(\$3,630)	15
		(Difference 5 - 14)	

Trading Account	North 1/4		
# of Animals=	20	Rate=	\$0.75
Days=	120	Value=	\$1,800
Ending Inventory Value	1500	1	
Sales	\$1,800	2	
Beginning Inventory Value	1000	3	
Purchases	0	4	
Gross Product		\$2,300	5
# of acres =	60	(1+2-3-4)	
Direct Costs			
(Increased per Acre)	Per Acre	Total Cost	
Seed		\$0	6
Fertilizer		\$0	7
Chemical		\$0	8
Equipment Rental		\$0	9
Land Rent	\$20	\$1,200	10
Fertilizer Value from Feeding		\$0	11
Establishment Costs		\$0	12
		\$0	13
Total Costs		\$1,200	14
		(Sum 6 to 13)	
Gross Margin	GM Ratio = 48%	\$1,100	15
		(Difference 5 - 14)	

Trading Account	Rental 1/4		
# of Animals=	100	Rate=	\$0.75
Days=	120	Value=	\$9,000
Ending Inventory Value	0	1	
Sales	\$9,000	2	
Beginning Inventory Value	0	3	
Purchases	0	4	
Gross Product		\$9,000	5
# of acres =	150	(1+2-3-4)	
Direct Costs			
(Increased per Acre)	Per Acre	Total Cost	
Seed		\$0	6
Fertilizer	\$13	\$2,000	7
Chemical		\$0	8
Equipment Rental	\$4	\$600	9
Land Rent	\$20	\$3,000	10
Fertilizer Value from Feeding		\$0	11
Establishment Costs		\$0	12
		\$0	13
Total Costs		\$5,600	14
		(Sum 6 to 13)	
Gross Margin	GM Ratio = 38%	\$3,400	15
		(Difference 5 - 14)	

2.- Grazing Contribution Margin

Farm Name: Avery Juan										Year: 2016		
Total Gross Margin										\$870		1
(From Gross Margin Grazing Profit Center)												
Profit Center Overheads		Description	Hours	X	Rate	X	Days					
Labour (Specific to Profit Center)	Spring Set up		8		25		2	\$400		2		
	Grazing Labour		2		25		25	\$1,250		3		
								\$0		4		
										5		
										6		
Equipment (Specific to Profit Center)												
Water System		Beginning Inventory Value (BIV)	\$5,000	7	Less Depreciation @	5%	\$250	15				
					Depreciated Value=		\$4,750					
Cross Fencing		Beginning Inventory Value (BIV)	\$1,000	8	Less Depreciation @	5%	\$50	16				
					Depreciated Value=		\$950					
		Beginning Inventory Value (BIV)		9	Less Depreciation @		\$0	17				
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		10	Less Depreciation @		\$0	18				
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0	19				
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0	20				
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0	21				
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0	22				
					Depreciated Value=		\$0					
		Total Equipment Value \$	\$6,000	23								
		Sum (7 to 14)										
						Opportunity Cost @		10%	\$600	24		
								(23 X Opportunity cost)				
						Total Depreciation Loss		\$300		25		
								Sum (15 to 22)				
Other Overheads (Specific to Profit Center)											26	
											27	
											28	
Total Overheads										\$2,550	29	
										Sum (2+3+4+5+6+24+25+26+27+28)		
Contribution Margin										-\$1,680	30	
Contribution Margin Ratio=		-5.7%								Diff (1 - 29)		
		CMR=CM/GP								(Forward to Profit or Loss Account)		

3 - Grain Profit Center

Farm Name: Avery Juan					Year: 2016										
Trading Account					Trading Account										
Wheat					Canola										
Acres=		90	Production=		\$6.30	Acres=		70	Production=		\$11.50				
Yield=		40	Value=		\$22,680	Yield=		45	Value=		\$36,225				
Ending Inventory Value		0	1			Ending Inventory Value		0	1						
Sales		27180	2			Sales		36225	2						
Beginning Inventory Value		4500	3			Beginning Inventory Value		0	3						
Purchases			4			Purchases		0	4						
Gross Product					\$22,680	5	Gross Product					\$36,225	5		
					(1+2-3-4)							(1+2-3-4)			
Direct Costs							Direct Costs								
(Increased per Acre)					Per Acre	Total Cost	(Increased per Acre)					Per Acre	Total Cost		
Seed		\$6			\$540	6	Seed		\$45			\$3,150	6		
Fertilizer		\$30			\$2,700	7	Fertilizer		\$40			\$2,800	7		
Chemical		\$9			\$810	8	Chemical		\$45			\$3,150	8		
Equipment Rental		\$75			\$6,750	9	Equipment Rental		\$75			\$5,250	9		
Land Rent		\$40			\$3,600	10	Land Rent		\$45			\$3,150	10		
Fuel (combine)		\$45			\$4,050	11	Fuel (combine)		\$45			\$3,150	11		
Repairs (combine)		\$25			\$2,250	12	Repairs (combine)		\$25			\$1,750	12		
					\$0	13						\$0	13		
Total Costs					\$20,700	14	Total Costs					\$22,400	14		
					(Sum 6 to 13)							(Sum 6 to 13)			
Gross Margin					GM Ratio= 9%	\$1,980	15	Gross Margin					GM Ratio= 38%	\$13,825	15
					(Difference 5 - 14)							(Difference 5 - 14)			

Trading Account					Trading Account										
Barley															
Acres=		160	Production=		\$3.00	Acres=		160	Production=		\$3.00				
Yield=		90	Value=		\$43,200	Yield=		90	Value=		\$43,200				
Ending Inventory Value		8500	1			Ending Inventory Value		8500	1						
Sales		34700	2			Sales		34700	2						
Beginning Inventory Value		0	3			Beginning Inventory Value		0	3						
Purchases		0	4			Purchases		0	4						
Gross Product					\$43,200	5	Gross Product					\$43,200	5		
					(1+2-3-4)							(1+2-3-4)			
Direct Costs							Direct Costs								
(Increased per Acre)					Per Acre	Total Cost	(Increased per Acre)					Per Acre	Total Cost		
Seed		\$7			\$1,120	6	Seed		\$7			\$1,120	6		
Fertilizer		\$35			\$5,600	7	Fertilizer		\$35			\$5,600	7		
Chemical		\$12			\$1,920	8	Chemical		\$12			\$1,920	8		
Equipment Rental		\$75			\$12,000	9	Equipment Rental		\$75			\$12,000	9		
Land Rent		\$45			\$7,200	10	Land Rent		\$45			\$7,200	10		
Fuel (combine)		\$45			\$7,200	11	Fuel (combine)		\$45			\$7,200	11		
Repairs (combine)		\$25			\$4,000	12	Repairs (combine)		\$25			\$4,000	12		
					\$0	13						\$0	13		
Total Costs					\$39,040	14	Total Costs					\$39,040	14		
					(Sum 6 to 13)							(Sum 6 to 13)			
Gross Margin					GM Ratio= 10%	\$4,160	15	Gross Margin					GM Ratio= 10%	\$4,160	15
					(Difference 5 - 14)							(Difference 5 - 14)			

3 - Grain Contribution Margin

Farm Name: Avery Juan										Year: 2016		
Total Gross Margin										\$19,965		1
										(From Gross Margin Grain Profit Center)		
Profit Center Overheads		Description	Hours	X	Rate	X	Days					
Labour (Specific to Profit Center)		Combine	10		25		9	\$2,250				2
		truck	5		25		9	\$1,125				3
								\$0				4
												5
												6
Equipment (Specific to Profit Center)												
Combine		Beginning Inventory Value (BIV)	\$120,000	7	Less Depreciation @	5%	\$6,000					15
					Depreciated Value=		\$114,000					
		Beginning Inventory Value (BIV)		8	Less Depreciation @		\$0					16
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		9	Less Depreciation @		\$0					17
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		10	Less Depreciation @		\$0					18
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0					19
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0					20
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0					21
					Depreciated Value=		\$0					
		Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0					22
					Depreciated Value=		\$0					
		Total Equipment Value \$	\$120,000	23								
		Sum (7 to 14)										
						Opportunity Cost @		10%	\$12,000			24
										(23 X Opportunity cost)		
						Total Depreciation Loss				\$6,000	25	
										Sum (15 to 22)		
Other Overheads (Specific to Profit Center)												26
												27
												28
Total Overheads										\$21,375	29	
										Sum (2+3+4+5+6+24+25+26+27+28)		
Contribution Margin										-\$1,410	30	
Contribution Margin Ratio=		-1.4%								Diff (1 - 29)		
		CMR=CM/GP								(Forward to Profit or Loss Account)		
										Greener Pastures Ranching Ltd.		

4 - Hay Profit Center

Farm Name: Avery Juan				
Trading Account		Home 1/4		
Acres=	130	Production=	\$55	
Yield=	2.5	Value=	\$17,875	
Ending Inventory Value		1		
Sales	\$17,875	2		
Beginning Inventory Value		3		
Purchases		4		
Gross Product			\$17,875	5
			(1+2-3-4)	
Direct Costs				
(Increased per Acre)		Per Acre	Total Cost	
Seed			\$0	6
Fertilizer	\$20		\$2,600	7
Twine			\$0	8
Equipment Rental	\$51		\$6,630	9
Land Rent	\$35		\$4,550	10
Establishment Cost	\$15		\$1,950	11
			\$0	12
			\$0	13
Total Costs			\$15,730	14
			(Sum 6 to 13)	
Gross Margin		GM Ratio= 12%	\$2,145	15
			(Difference 5 - 14)	

Year: 2016				
Trading Account		Rental 1/4		
Acres=	150	Production=	\$55	
Yield=	2	Value=	\$16,500	
Ending Inventory Value		1		
Sales	\$16,500	2		
Beginning Inventory Value		3		
Purchases		4		
Gross Product			\$16,500	5
			(1+2-3-4)	
Direct Costs				
(Increased per Acre)		Per Acre	Total Cost	
Seed			\$0	6
Fertilizer			\$0	7
Twine			\$0	8
Equipment Rental	\$26		\$3,900	9
Land Rent	\$25		\$3,750	10
Establishment Cost	\$15		\$2,250	11
			\$0	12
			\$0	13
Total Costs			\$9,900	14
			(Sum 6 to 13)	
Gross Margin		GM Ratio= 40%	\$6,600	15
			(Difference 5 - 14)	

Trading Account		Rental Slough		
Acres=	60	Production=	\$45	
Yield=	4	Value=	\$10,800	
Ending Inventory Value		1		
Sales	\$10,800	2		
Beginning Inventory Value		3		
Purchases		4		
Gross Product			\$10,800	5
			(1+2-3-4)	
Direct Costs				
(Increased per Acre)		Per Acre	Total Cost	
Seed			\$0	6
Fertilizer			\$0	7
Twine			\$0	8
Equipment Rental	\$45		\$2,700	9
Land Rent	\$10		\$600	10
Establishment Cost			\$0	11
			\$0	12
			\$0	13
Total Costs			\$3,300	14
			(Sum 6 to 13)	
Gross Margin		GM Ratio= 69%	\$7,500	15
			(Difference 5 - 14)	

#### 4 - Hay Contribution Margin

**Farm Name: Avery Juan**

Year: 2016

Total Gross Margin							\$16,245	1	
							(From Gross Margin Hay Profit Center)		
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)	Cutting		12		25		4	\$1,200	2
	Raking		6		25		3	\$450	3
	Bailing		8		25		8	\$1,600	4
									5
									6
Equipment (Specific to Profit Center)									
	Beginning Inventory Value (BIV)		7	Less Depreciation @			\$0	15	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		8	Less Depreciation @			\$0	16	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		9	Less Depreciation @			\$0	17	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		10	Less Depreciation @			\$0	18	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		11	Less Depreciation @			\$0	19	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		12	Less Depreciation @			\$0	20	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		13	Less Depreciation @			\$0	21	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		14	Less Depreciation @			\$0	22	
				Depreciated Value=			\$0		
Total Equipment Value \$		\$0	23						
		Sum (7 to 14)							
							Opportunity Cost @ 10%	\$0	24
							(23 X Opportunity cost)		
							Total Depreciation Loss	\$0	25
							Sum (15 to 22)		
Other Overheads (Specific to Profit Center)									26
									27
									28
Total Overheads								\$3,250	29
								Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin								\$12,995	30
Contribution Margin Ratio=		28.8%						Diff (1 - 29)	
		CMR=CM/GP						(Forward to Profit or Loss Account)	

5 - Silage Profit Center

Farm Name: Avery Juan					Year: 2016				
Trading Account		North 1/4			Trading Account				
Acres=	100	Production=	\$40		Acres=		Production=		
Yield=	4.5	Value=	\$18,000		Yield=		Value=	\$0	
Ending Inventory Value		1			Ending Inventory Value		1		
Sales	\$18,000	2			Sales	\$0	2		
Beginning Inventory Value		3			Beginning Inventory Value		3		
Purchases		4			Purchases		4		
Gross Product			\$18,000	5	Gross Product			\$0	5
		(1+2-3-4)					(1+2-3-4)		
Direct Costs (Increased per Acre)		Per Acre	Total Cost		Direct Costs (Increased per Acre)		Per Acre	Total Cost	
Seed	\$9		\$900	6	Seed	\$0		\$0	6
Fertilizer	\$65		\$6,500	7	Fertilizer	\$0		\$0	7
Chemical			\$0	8	Chemical	\$0		\$0	8
Equipment Rental	\$87		\$8,700	9	Equipment Rental	\$0		\$0	9
Land Rent	\$30		\$3,000	10	Land Rent	\$0		\$0	10
plastic	\$9		\$900	11				\$0	11
			\$0	12				\$0	12
			\$0	13				\$0	13
Total Costs			\$20,000	14	Total Costs			\$0	14
		(Sum 6 to 13)					(Sum 6 to 13)		
Gross Margin		GM Ratio=	-11%	(\$2,000) 15	Gross Margin		GM Ratio=	#DIV/0!	\$0 15
		(Difference 5 - 14)					(Difference 5 - 14)		

Trading Account					Trading Account				
Acres=		Production=			Acres=		Production=		
Yield=		Value=	\$0		Yield=		Value=	\$0	
Ending Inventory Value		1			Ending Inventory Value		1		
Sales	\$0	2			Sales	\$0	2		
Beginning Inventory Value		3			Beginning Inventory Value		3		
Purchases		4			Purchases		4		
Gross Product			\$0	5	Gross Product			\$0	5
		(1+2-3-4)					(1+2-3-4)		
Direct Costs (Increased per Acre)		Per Acre	Total Cost		Direct Costs (Increased per Acre)		Per Acre	Total Cost	
Seed	\$9		\$900	6	Seed	\$0		\$0	6
Fertilizer	\$65		\$6,500	7	Fertilizer	\$0		\$0	7
Chemical			\$0	8	Chemical	\$0		\$0	8
Equipment Rental	\$87		\$8,700	9	Equipment Rental	\$0		\$0	9
Land Rent	\$30		\$3,000	10	Land Rent	\$0		\$0	10
plastic	\$9		\$900	11				\$0	11
			\$0	12				\$0	12
			\$0	13				\$0	13
Total Costs			\$20,000	14	Total Costs			\$0	14
		(Sum 6 to 13)					(Sum 6 to 13)		
Gross Margin		GM Ratio=	-11%	(\$2,000) 15	Gross Margin		GM Ratio=	#DIV/0!	\$0 15
		(Difference 5 - 14)					(Difference 5 - 14)		

Trading Account					Trading Account				
Acres=		Production=			Acres=		Production=		
Yield=		Value=	\$0		Yield=		Value=	\$0	
Ending Inventory Value		1			Ending Inventory Value		1		
Sales	\$0	2			Sales	\$0	2		
Beginning Inventory Value		3			Beginning Inventory Value		3		
Purchases		4			Purchases		4		
Gross Product			\$0	5	Gross Product			\$0	5
		(1+2-3-4)					(1+2-3-4)		
Direct Costs (Increased per Acre)		Per Acre	Total Cost		Direct Costs (Increased per Acre)		Per Acre	Total Cost	
Seed	\$9		\$900	6	Seed	\$0		\$0	6
Fertilizer	\$65		\$6,500	7	Fertilizer	\$0		\$0	7
Chemical			\$0	8	Chemical	\$0		\$0	8
Equipment Rental	\$87		\$8,700	9	Equipment Rental	\$0		\$0	9
Land Rent	\$30		\$3,000	10	Land Rent	\$0		\$0	10
plastic	\$9		\$900	11				\$0	11
			\$0	12				\$0	12
			\$0	13				\$0	13
Total Costs			\$20,000	14	Total Costs			\$0	14
		(Sum 6 to 13)					(Sum 6 to 13)		
Gross Margin		GM Ratio=	-11%	(\$2,000) 15	Gross Margin		GM Ratio=	#DIV/0!	\$0 15
		(Difference 5 - 14)					(Difference 5 - 14)		



5 - Silage Contribution Margin										
Farm Name: Avery Juan					Year: 2016					
Total Gross Margin							-\$2,000		1	
							(From Gross Margin Silage Profit Center)			
Profit Center Overheads		Description	Hours	X	Rate	X	Days			
Labour (Specific to Profit Center)	Cutting		15		25		3	\$1,125	2	
	Hauling		15		25		3	\$1,125	3	
	Packing		12		25		3	\$900	4	
									5	
									6	
Equipment (Specific to Profit Center)										
Cutter	Beginning Inventory Value (BIV)	\$12,500	7	Less Depreciation @	5%		\$625	15		
				Depreciated Value=			\$11,875			
	Beginning Inventory Value (BIV)		8	Less Depreciation @			\$0	16		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		9	Less Depreciation @			\$0	17		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		10	Less Depreciation @			\$0	18		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		11	Less Depreciation @			\$0	19		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		12	Less Depreciation @			\$0	20		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		13	Less Depreciation @			\$0	21		
				Depreciated Value=			\$0			
	Beginning Inventory Value (BIV)		14	Less Depreciation @			\$0	22		
				Depreciated Value=			\$0			
Total Equipment Value \$			\$12,500	23						
			Sum (7 to 14)							
							Opportunity Cost @	10%	\$1,250	24
							(23 X Opportunity cost)			
							Total Depreciation Loss	\$625	25	
							Sum (15 to 22)			
Other Overheads (Specific to Profit Center)									26	
									27	
									28	
Total Overheads							\$5,025	29		
							Sum (2+3+4+5+6+24+25+26+27+28)			
Contribution Margin							-\$7,025			30
Contribution Margin Ratio=		-39.0%					Diff (1 - 29)			
		CMR=CM/GP					(Forward to Profit or Loss Account)			
Greener Pastures Ranching Ltd.										

6 - Breeding Herd Stock Flow:

Herd:		Cows		Farm Name: Avery Juan								Year: 2016											
Birth % =		1		Breeding Females				First Breeding Females				Breeding Males				Replacements				Off Spring			
				Value/Animal		\$1,500		Value/Animal		\$1,700		Value/Animal		\$3,500		Value/Animal		\$1,100		Value/Animal		\$900	
				Cull Value		\$900		Cull Value		\$1,200		Cull Value		\$1,500		Cull Value		\$1,100					
		Total Value		%	Head		Value	%	Head		Value	%	Head		Value	%	Head		Value	%	Head		Value
Beginning Inventory Value (BIV)	(+)	\$229,000			100	(+)	\$150,000		20	(+)	\$34,000		5	(+)	\$17,500		25	(+)	\$27,500			(+)	\$0
Purchases	(+)	\$3,500				(+)	\$0			(+)	\$0		1	(+)	\$3,500			(+)	\$0			(+)	\$0
Production	(+)	\$108,000																			120	(+)	\$108,000
Offspring to Replacements (Difference)	(+)	\$6,000															30	(+)	\$33,000		30	(-)	\$27,000
Replacements to First Breeding Females (Difference)	(+)	\$15,000							25	(+)	\$42,500						25	(-)	\$27,500				
Replacements to Breeding Males (Difference)	(+)	\$0											0	(+)	\$0			(-)	\$0				
First Breeding Females to Breeding Females (Difference)	(+)	-\$3,000			15	(+)	\$22,500		15	(-)	\$25,500												
Death Loss	(-)	\$12,500				(-)	\$0		1	(-)	\$1,700			(-)	\$0			(-)	\$0		12	(-)	\$10,800
Sales	(-)	\$70,200				(-)	\$0			(-)	\$0			(-)	\$0			(-)	\$0		78	(-)	\$70,200
Cull Sales	(-)	\$11,700			6	(-)	\$5,400		4	(-)	\$4,800		1	(-)	\$1,500			(-)	\$0				
Cull Loss (Value/Animal - Cull Value) X # of Cull Sales	(-)	\$7,600				(-)	\$3,600			(-)	\$2,000			(-)	\$2,000			(-)	\$0				
Ending Inventory Value (EIV) **	(=)	\$256,500			109	(=)	\$163,500		25	(=)	42500		5	(=)	17500		30	(=)	33000		0	(=)	0
Inventory Change		\$27,500			9		\$13,500		5		\$8,500		0		\$0		5		\$5,500		0		\$0

\$256,500

Check

0

\*\* The sum of the Total Ending Inventory is Equal to the Sum of the Totals

\$ From Culls=

\$11,700

% \$ From Culls (Cull/Total)

14.29 %

\$ From Sales=

\$70,200

% \$ From Sales (Sales/Total)

85.71 %

Total Sales=

\$81,900

Comments:

Gross Product (To Breeding Herd Profit Center)

Ending Inventory

\$256,500

Beginning Inventory

\$229,000

Sales

\$81,900

Purchases

\$3,500

6 - Breeding Herd Livestock Profit Center

Farm Name: Avery JuanYear: 2016

Cows

Trading Account

(From Stock Flow)	Total		Per Female	120
Ending Inventory Value	\$256,500	1	\$2,137.50	1
Sales (Sales + Cull Sales)	\$81,900	2	\$682.50	2
Fertilizer Value		3	\$0.00	3
Beginning Inventory Value	\$229,000	4	\$1,908.33	4
Purchases	\$3,500	5	\$29.17	5
Gross Product	\$105,900	6	\$882.50	6
	(1+2+3-4-5)			
Direct Costs				
Feed	\$46,800	7	\$390.00	7
Pasture	\$18,000	8	\$150.00	8
Health	\$1,240	9	\$10.33	9
Transport	\$2,360	10	\$19.67	10
Marketing	\$200	11	\$1.67	11
Bedding	\$12,600	12	\$105.00	12
Mineral	\$1,780	13	\$14.83	13
Breeding		14	\$0.00	14
Equipment Rental	\$13,570	15	\$113.08	15
		16	\$0.00	16
		17	\$0.00	17
		18	\$0.00	18
Total Direct Costs	\$96,550	19	\$804.58	19
	Sum (7 to 18)		Sum (6 to 17)	
Gross Margin	\$9,350	20	\$77.92	20
	Diff (6 - 19)		Diff (5 - 18)	

GM Ratio = 8.8%

Greener Pastures Ranching Ltd.

6- Breeding Herd Contribution Margin									
Cows		Farm Name: Avery Juan			Year: 2016				
Total Gross Margin								\$9,350	1
(From Gross Margin Breeding Herd Profit Center)									
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)	Feeding		2		25		180	\$9,000	2
	Processing		16		25		1	\$400	3
	Preg Test		12		25		1	\$300	4
	Branding		12		25		1	\$300	5
	Vet		5		100		1	\$500	6
Equipment (Specific to Profit Center)									
Winter Water System	Beginning Inventory Value (BIV)	\$5,700	7	Less Depreciation @	5%	\$285	15		
				Depreciated Value=		\$5,415			
Herd Opportunity Cost	Beginning Inventory Value (BIV)	\$229,000	8	Less Depreciation @	5%	\$11,450	16		
				Depreciated Value=		\$217,550			
	Beginning Inventory Value (BIV)		9	Less Depreciation @		\$0	17		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		10	Less Depreciation @		\$0	18		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0	19		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0	20		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0	21		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0	22		
				Depreciated Value=		\$0			
	Total Equipment Value \$	\$234,700	23						
		Sum (7 to 14)							
						Opportunity Cost @	10%	\$23,470	24
						(23 X Opportunity cost)			
						Total Depreciation Loss		\$11,735	25
						Sum (15 to 22)			
Other Overheads (Specific to Profit Center)									26
									27
									28
Total Overheads								\$45,705	29
								Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin								-\$36,355	30
Contribution Margin Ratio=								Diff (1 - 29)	
CMR=CM/GP								(Forward to Profit or Loss Account)	
Greener Pastures Ranching Ltd.									

**7 - Breeding Herd Stock Flow:**

**Herd:**

## Goats

**Farm Name: Avery Juan**

Year: 2016

			Breeding Females					First Breeding Females					Breeding Males					Replacements					Off Spring			
Birth % =		1.8		Value/Animal		\$350			Value/Animal		\$300			Value/Animal		\$750			Value/Animal		\$250			Value/Animal		\$200
				Cull Value		\$250			Cull Value		\$250			Cull Value		\$250			Cull Value		\$250			Cull Value		
		Total Value	%	Head		Value	%		Head		Value	%		Head		Value	%		Head		Value	%		Head		Value
Beginning Inventory Value (BIV)	(+)	\$30,000		75	(+)	\$26,250			(+)	\$0			(+)	5	(+)	\$3,750			(+)	\$0			(+)	\$0	(+)	\$0
Purchases	(+)	\$8,500		20	(+)	\$7,000			(+)	\$0			(+)	2	(+)	\$1,500			(+)	\$0			(+)	\$0	(+)	\$0
Production	(+)	\$27,000																					135	(+)	\$27,000	
Offspring to Replacements (Difference)	(+)	\$0																0	(+)	\$0			(-)	\$0	(-)	\$0
Replacements to First Breeding Females (Difference)	(+)	\$0						0	(+)	\$0										(-)	\$0					
Replacements to Breeding Males (Difference)	(+)	\$0											0	(+)	\$0					(-)	\$0					
First Breeding Females to Breeding Females (Difference)	(+)	\$0		0	(+)	\$0			(-)	\$0																
Death Loss	(-)	\$1,900		2	(-)	\$700			(-)	\$0			(-)		(-)	\$0			(-)	\$0				6	(-)	\$1,200
Sales	(-)	\$25,800			(-)	\$0			(-)	\$0			(-)		(-)	\$0			(-)	\$0				129	(-)	\$25,800
Cull Sales	(-)	\$2,000		6	(-)	\$1,500			(-)	\$0			(-)	2	(-)	\$500			(-)	\$0						
Cull Loss (Value/Animal - Cull Value) X # of Cull Sales	(-)	\$1,600			(-)	\$600			(-)	\$0			(-)		(-)	\$1,000			(-)	\$0						
Ending Inventory Value (EIV) **	(=)	\$34,200		87	(=)	\$30,450			(=)	0	(=)	0		5	(=)	3750			(=)	0			(=)	0	(=)	0
Inventory Change		\$4,200		12		\$4,200			0		\$0			0		\$0			0		\$0			0		\$0

\$34,200	Check
	0

\*\* The sum of the Total Ending Inventory is Equal to the Sum of the Totals

\$ From Culls=	\$2,000	% \$ From Culls (Cull/Total)	7.19 %
\$ From Sales=	\$25,800	% \$ From Sales (Sales/Total)	92.81 %
Total Sales=	\$27,800	Comments:	

**Gross Product (To Breeding Herd Profit Center)**

Ending Inventory	<u>\$34,200</u>	Beginning Inventory	<u>\$30,000</u>
Sales	<u>\$27,800</u>	Purchases	<u>\$8,500</u>

Comments:

**Greener Pastures Ranching Ltd.**

## 7 - Breeding Herd Livestock Profit Center

**Farm Name: Avery Juan**

**Year: 2016**

## Goats

### Trading Account

		Total	Per Female	95
(From Stock Flow)				
Ending Inventory Value		\$34,200	\$360.00	
Sales (Sales + Cull Sales)		\$27,800	\$292.63	
Fertilizer Value			\$0.00	
Beginning Inventory Value		\$30,000	\$315.79	
Purchases		\$8,500	\$89.47	
<b>Gross Product</b>		\$23,500	\$247.37	
		(1+2+3-4-5)		
<b>Direct Costs</b>				
	Feed	\$3,480	\$36.63	
	Pasture	\$950	\$10.00	
	Health	\$350	\$3.68	
	Transport	\$520	\$5.47	
	Marketing	\$350	\$3.68	
	Bedding	\$320	\$3.37	
	Mineral	\$180	\$1.89	
	Breeding		\$0.00	
	Equipment Rental	\$2,625	\$27.63	
			\$0.00	
			\$0.00	
			\$0.00	
<b>Total Direct Costs</b>		\$8,775	\$92.37	
		Sum (7 to 18)	Sum (6 to 17)	
<b>Gross Margin</b>		\$14,725	\$155.00	
		Diff (6 - 19)	Diff (5 - 18)	

GM Ratio = 62.7%

**Greener Pastures Ranching Ltd.**

7 - Breeding Herd Contribution Margin									
Goats		Farm Name: Avery Juan			Year: 2016				
Total Gross Margin								\$14,725	1
(From Gross Margin Silage Profit Center)									
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)	Feeding		2		25		26	\$1,300	2
	processing		6		25		1	\$150	3
	preg test		6		25		1	\$150	4
	vet		2		100		1	\$200	5
								\$0	6
Equipment (Specific to Profit Center)									
Guard Dogs	Beginning Inventory Value (BIV)	\$2,000	7	Less Depreciation @	10%	\$200	15		
				Depreciated Value=		\$1,800			
Water system and fencing	Beginning Inventory Value (BIV)	\$2,000	8	Less Depreciation @	5%	\$100	16		
				Depreciated Value=		\$1,900			
Herd costs	Beginning Inventory Value (BIV)	\$30,000	9	Less Depreciation @	5%	\$1,500	17		
				Depreciated Value=		\$28,500			
Goat system and Squeeze	Beginning Inventory Value (BIV)	\$1,500	10	Less Depreciation @	10%	\$150	18		
				Depreciated Value=		\$1,350			
	Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0	19		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0	20		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0	21		
				Depreciated Value=		\$0			
	Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0	22		
				Depreciated Value=		\$0			
	Total Equipment Value \$	\$35,500	23						
		Sum (7 to 14)							
						Opportunity Cost @	10%	\$3,550	24
						(23 X Opportunity cost)			
						Total Depreciation Loss		\$1,950	25
						Sum (15 to 22)			
Other Overheads (Specific to Profit Center)									26
									27
									28
Total Overheads								\$7,300	29
								Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin								\$7,425	30
Contribution Margin Ratio=								Diff (1 - 29)	
CMR=CM/GP								(Forward to Profit or Loss Account)	
Greener Pastures Ranching Ltd.									

8 - Feeder Livestock Profit Center

Farm Name: Avery Juan      Year: 2016

Trading Account

Pen #= 110

	Total		Per Feeder	110	
Ending Inventory Value		1	\$0		1
Sales	\$136,900	2	\$1,245		2
Fertilizer Value		3			3
Beginning Inventory Value	\$87,600	4	\$796		4
Purchases		5	\$0		5
Gross Product	\$49,300	6	\$448		6
	(1+2+3-4-6)				
Direct Costs					
Feed	\$12,050	7	\$110		7
Pasture	\$9,000	8	\$82		8
Health	\$450	9	\$4		9
Transport	\$530	10	\$5		10
Marketing	\$350	11	\$3		11
Bedding	\$2,160	12	\$20		12
Mineral	\$650	13	\$6		13
Equipment Rental	\$18,300	14	\$166		14
Death Loss	\$900	15	\$8		15
		16	\$0		16
		17	\$0		17
		18	\$0		18
Total Direct Costs	\$44,390	19	\$404		19
	Sum (7 to 18)		Sum (7 to 18)		
Gross Margin	\$4,910	20	\$45		20
	Diff (6 - 19)		Diff (6 - 19)		

GM Ratio = 10.0%

Greener Pastures Ranching Ltd.



8-- Feeder Cattle Contribution Margin									
Farm Name: Avery Juan					Year: 2016				
Total Gross Margin								\$4,910	1
								(From Gross Margin Feeder Profit Center)	
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)	Shipping and Receiving		4		25		2	\$200	2
	Processing		8		25		1	\$200	3
	Feeding		2		25		180	\$9,000	4
									5
									6
Equipment (Specific to Profit Center)									
Herd Costs	Beginning Inventory Value (BIV)	\$45,050	7	Less Depreciation @			\$0	15	
				Depreciated Value=			\$45,050		
	Beginning Inventory Value (BIV)		8	Less Depreciation @			\$0	16	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		9	Less Depreciation @			\$0	17	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		10	Less Depreciation @			\$0	18	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		11	Less Depreciation @			\$0	19	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		12	Less Depreciation @			\$0	20	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		13	Less Depreciation @			\$0	21	
				Depreciated Value=			\$0		
	Beginning Inventory Value (BIV)		14	Less Depreciation @			\$0	22	
				Depreciated Value=			\$0		
	Total Equipment Value \$	\$45,050	23						
		Sum (7 to 14)							
							Opportunity Cost @ 10%	\$4,505	24
							(23 X Opportunity cost)		
							Total Depreciation Loss	\$0	25
							Sum (15 to 22)		
Other Overheads (Specific to Profit Center)									26
									27
									28
Total Overheads								\$13,905	29
								Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin								-\$8,995	30
Contribution Margin Ratio=								Diff (1 - 29)	
								(Forward to Profit or Loss Account)	

9 - Equipment Profit Center

Farm Name: Avery Juan				Year: 2016				
Unit Number	1	Description	Newer 180 hp Tractor	Unit Number	2	Description	Old 100hp Tractor	
BIV =	\$55,000	1	Depreciation Rate =	10%	4	BIV =	\$25,000	
Hours worked/yr=	602	2	Depreciation/year =	\$5,500	5	Hours worked/yr=	104	
Hourly Rate =	\$75	3		(1 X 4)		Hourly Rate =	\$65	
			Revenue	\$45,150	6		Revenue	\$6,760
				(2 X 3)				(2 X 3)
Other Revenue					7	Other Revenue		-10
Gross Product				\$45,150	8	Gross Product		\$6,750
				Sum (6 + 7)				Sum (6 + 7)
Direct Costs	(Per Acre or Per Hour)		Total Cost			Direct Costs	(Per Acre or Per Hour)	Total Cost
Fuel/Oil				\$17,337	9	Fuel/Oil		\$2,246
Repairs				\$7,200	10	Repairs		\$5,500
Upkeep				\$2,500	11	Upkeep		\$1,200
Depreciation ( 5 )				\$5,500	12	Depreciation ( 5 )		\$1,250
Opportunity Cost (BIV X 10%)				\$5,500	13	Opportunity Cost (BIV X 10%)		\$2,500
Labour					14	Labour		
					15			
Total Costs				\$38,037	16	Total Costs		\$12,696
				(Sum 9 to 15)				(Sum 9 to 15)
GM Ratio =	16%			\$7,113		GM Ratio =	-88%	-\$5,946
Gross Margin					(Difference 8 - 16)	Gross Margin		(Difference 8 - 16)

Unit Number	3	Description	Hay Equipment		
BIV =	\$57,000	1	Depreciation Rate =	10%	4
Hours worked/yr=	127	2	Depreciation/year =	\$5,700	5
Hourly Rate =	\$55	3		(1 X 4)	
			Revenue	\$6,985	6
				(2 X 3)	
Other Revenue					7
Gross Product				\$6,985	8
				Sum (6 + 7)	
Direct Costs	(Per Acre or Per Hour)		Total Cost		
Fuel/Oil					9
Repairs				\$5,600	10
Upkeep				\$800	11
Depreciation ( 5 )				\$2,850	12
Opportunity Cost (BIV X 10%)				\$5,700	13
Labour					14
Twine				\$900	15
Total Costs				\$15,850	16
				(Sum 9 to 15)	
GM Ratio =	-127%			-\$8,865	
Gross Margin					(Difference 8 - 16)

9 - Equipment Contribution Margin

Farm Name: Avery JuanYear: 2016									
Total Gross Margin								- \$7,698	1
(From Gross Margin Equipment Profit Center)									
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)		Repairs	8		25		6	\$1,200	2
								\$0	3
								\$0	4
									5
									6
Equipment (Specific to Profit Center)									
Tools		Beginning Inventory Value (BIV)	\$15,000	7	Less Depreciation @	5%	\$750		15
					Depreciated Value=		\$14,250		
Shop upkeep		Beginning Inventory Value (BIV)	\$30,000	8	Less Depreciation @	5%	\$1,500		16
					Depreciated Value=		\$28,500		
		Beginning Inventory Value (BIV)		9	Less Depreciation @		\$0		17
					Depreciated Value=		\$0		
		Beginning Inventory Value (BIV)		10	Less Depreciation @		\$0		18
					Depreciated Value=		\$0		
		Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0		19
					Depreciated Value=		\$0		
		Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0		20
					Depreciated Value=		\$0		
		Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0		21
					Depreciated Value=		\$0		
		Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0		22
					Depreciated Value=		\$0		
		Total Equipment Value \$	\$45,000	23					
			Sum (7 to 14)						
								Opportunity Cost @ 10%	24
								\$4,500	
								(23 X Opportunity cost)	
								Total Depreciation Loss	25
								\$2,250	
								Sum (15 to 22)	
Other Overheads (Specific to Profit Center)									26
									27
									28
Total Overheads								\$7,950	29
								Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin								- \$15,648	30
Contribution Margin Ratio=									
								-26.6%	
								CMR=CM/GP	
								Diff (1 - 29)	
								(Forward to Profit or Loss Account)	

10 - Profit Center # 10

Farm Name: Avery Juan			Year: 2016		
Trading Account			Trading Account		
Acres=		Production=	Acres=		Production=
Yield=		Value=	Yield=		Value=
Ending Inventory Value		1	Ending Inventory Value		1
Sales	\$0	2	Sales	\$0	2
Beginning Inventory Value		3	Beginning Inventory Value		3
Purchases		4	Purchases		4
Gross Product		\$0 5	Gross Product		\$0 5
		(1+2-3-4)			(1+2-3-4)
Direct Costs			Direct Costs		
(Increased per Acre)	Per Acre	Total Cost	(Increased per Acre)	Per Acre	Total Cost
		\$0 6			\$0 6
		\$0 7			\$0 7
		\$0 8			\$0 8
		\$0 9			\$0 9
		\$0 10			\$0 10
		\$0 11			\$0 11
		\$0 12			\$0 12
		\$0 13			\$0 13
Total Costs		\$0 14	Total Costs		\$0 14
		(Sum 6 to 13)			(Sum 6 to 13)
Gross Margin	GM Ratio= #DIV/0!	\$0 15	Gross Margin	GM Ratio= #DIV/0!	\$0 15
		(Difference 5 - 14)			(Difference 5 - 14)

Trading Account			Trading Account		
Acres=		Production=	Acres=		Production=
Yield=		Value=	Yield=		Value=
Ending Inventory Value		1	Ending Inventory Value		1
Sales	\$0	2	Sales	\$0	2
Beginning Inventory Value		3	Beginning Inventory Value		3
Purchases		4	Purchases		4
Gross Product		\$0 5	Gross Product		\$0 5
		(1+2-3-4)			(1+2-3-4)
Direct Costs			Direct Costs		
(Increased per Acre)	Per Acre	Total Cost	(Increased per Acre)	Per Acre	Total Cost
		\$0 6			\$0 6
		\$0 7			\$0 7
		\$0 8			\$0 8
		\$0 9			\$0 9
		\$0 10			\$0 10
		\$0 11			\$0 11
		\$0 12			\$0 12
		\$0 13			\$0 13
Total Costs		\$0 14	Total Costs		\$0 14
		(Sum 6 to 13)			(Sum 6 to 13)
Gross Margin	GM Ratio= #DIV/0!	\$0 15	Gross Margin	GM Ratio= #DIV/0!	\$0 15
		(Difference 5 - 14)			(Difference 5 - 14)

10 - Profit Center # 10 Contribution Margin									
0		Farm Name: Avery Juan			Year: 2016				
Total Gross Margin								\$0	1
(From Gross Margin Profit Center # 10)									
Profit Center Overheads		Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)								\$0	2
								\$0	3
								\$0	4
									5
									6
Equipment (Specific to Profit Center)									
	Beginning Inventory Value (BIV)		7	Less Depreciation @			\$0	15	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		8	Less Depreciation @			\$0	16	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		9	Less Depreciation @			\$0	17	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		10	Less Depreciation @			\$0	18	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		11	Less Depreciation @			\$0	19	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		12	Less Depreciation @			\$0	20	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		13	Less Depreciation @			\$0	21	
	Depreciated Value=						\$0		
	Beginning Inventory Value (BIV)		14	Less Depreciation @			\$0	22	
	Depreciated Value=						\$0		
Total Equipment Value \$		\$0	23						
Sum (7 to 14)									
				Opportunity Cost @ 10%			\$0	24	
							(23 X Opportunity cost)		
				Total Depreciation Loss			\$0	25	
							Sum (15 to 22)		
Other Overheads (Specific to Profit Center)								26	
								27	
								28	
Total Overheads							\$0	29	
							Sum (2+3+4+5+6+24+25+26+27+28)		
Contribution Margin							\$0	30	
Contribution Margin Ratio=		#DIV/0!					Diff (1 - 29)		
		CMR=CM/GP					(Forward to Profit or Loss Account)		
Greener Pastures Ranching Ltd.									

11 - Profit Center # 11

Farm Name: Avery Juan      Year: 2016

Trading Account

Pen #=

	Total		Per Feeder	
Ending Inventory Value		1	#DIV/0!	1
Sales		2	#DIV/0!	2
Fertilizer Value		3		3
Beginning Inventory Value		4	#DIV/0!	4
Purchases		5	#DIV/0!	5
Gross Product	\$0	6	#DIV/0!	6
	(1+2+3-4-6)			
Direct Costs				
		7	#DIV/0!	7
		8	#DIV/0!	8
		9	#DIV/0!	9
		10	#DIV/0!	10
		11	#DIV/0!	11
		12	#DIV/0!	12
		13	#DIV/0!	13
		14	#DIV/0!	14
		15	#DIV/0!	15
		16	#DIV/0!	16
		17	#DIV/0!	17
		18	#DIV/0!	18
Total Direct Costs	\$0	19	#DIV/0!	19
	Sum (7 to 18)		Sum (7 to 18)	
Gross Margin	\$0	20	#DIV/0!	20
	Diff (6 - 19)		Diff (6 - 19)	

GM Ratio =      #DIV/0!

Greener Pastures Ranching Ltd.

Trading Account

Pen #=

	Total		Per Feeder	
Ending Inventory Value		1	#DIV/0!	1
Sales		2	#DIV/0!	2
Fertilizer Value		3		3
Beginning Inventory Value		4	#DIV/0!	4
Purchases		5	#DIV/0!	5
Gross Product	\$0	6	#DIV/0!	6
	(1+2+3-4-6)			
Direct Costs				
		7	#DIV/0!	7
		8	#DIV/0!	8
		9	#DIV/0!	9
		10	#DIV/0!	10
		11	#DIV/0!	11
		12	#DIV/0!	12
		13	#DIV/0!	13
		14	#DIV/0!	14
		15	#DIV/0!	15
		16	#DIV/0!	16
		17	#DIV/0!	17
		18	#DIV/0!	18
Total Direct Costs	\$0	19	#DIV/0!	19
	Sum (7 to 18)		Sum (7 to 18)	
Gross Margin	\$0	20	#DIV/0!	20
	Diff (6 - 19)		Diff (6 - 19)	

GM Ratio =      #DIV/0!

Greener Pastures Ranching Ltd.



12 - Profit Center # 12

Farm Name: Avery Juan      Year: 2016

Trading Account

Group #  

	Total		Pre Unit	
Ending Inventory Value		1	#DIV/0!	1
Sales		2	#DIV/0!	2
Other		3	#DIV/0!	3
Beginning Inventory Value		4	#DIV/0!	4
Purchases		5	#DIV/0!	5
Gross Product	\$0	6	#DIV/0!	6
	(1+2+3-4-6)			
Direct Costs				
		7	#DIV/0!	7
		8	#DIV/0!	8
		9	#DIV/0!	9
		10	#DIV/0!	10
		11	#DIV/0!	11
		12	#DIV/0!	12
		13	#DIV/0!	13
		14	#DIV/0!	14
		15	#DIV/0!	15
		16	#DIV/0!	16
		17	#DIV/0!	17
		18	#DIV/0!	18
Total Direct Costs	\$0	19	#DIV/0!	19
	Sum (7 to 18)		Sum (7 to 18)	
Gross Margin	\$0	20	#DIV/0!	20
	Diff (6 - 19)		Diff (6 - 19)	

GM Ratio =      #DIV/0!      Greener Pastures Ranching Ltd.

Trading Account

Group #  

	Total		Per Unit	
Ending Inventory Value		1	#DIV/0!	1
Sales		2	#DIV/0!	2
Other		3	#DIV/0!	3
Beginning Inventory Value		4	#DIV/0!	4
Purchases		5	#DIV/0!	5
Gross Product	\$0	6	#DIV/0!	6
	(1+2+3-4-6)			
Direct Costs				
		7	#DIV/0!	7
		8	#DIV/0!	8
		9	#DIV/0!	9
		10	#DIV/0!	10
		11	#DIV/0!	11
		12	#DIV/0!	12
		13	#DIV/0!	13
		14	#DIV/0!	14
		15	#DIV/0!	15
		16	#DIV/0!	16
		17	#DIV/0!	17
		18	#DIV/0!	18
Total Direct Costs	\$0	19	#DIV/0!	19
	Sum (7 to 18)		Sum (7 to 18)	
Gross Margin	\$0	20	#DIV/0!	20
	Diff (6 - 19)		Diff (6 - 19)	

GM Ratio =      #DIV/0!      Greener Pastures Ranching Ltd.



12 - Profit Center # 12 Contribution Margin

0

Farm Name: Avery Juan

Year: 2016

Total Gross Margin							\$0	1
(From Gross Margin Profit Center # 12)								
Profit Center Overheads	Description	Hours	X	Rate	X	Days		
Labour (Specific to Profit Center)							\$0	2
							\$0	3
							\$0	4
								5
								6
Equipment (Specific to Profit Center)								
	Beginning Inventory Value (BIV)		7	Less Depreciation @		\$0	15	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		8	Less Depreciation @		\$0	16	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		9	Less Depreciation @		\$0	17	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		10	Less Depreciation @		\$0	18	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		11	Less Depreciation @		\$0	19	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		12	Less Depreciation @		\$0	20	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		13	Less Depreciation @		\$0	21	
				Depreciated Value=		\$0		
	Beginning Inventory Value (BIV)		14	Less Depreciation @		\$0	22	
				Depreciated Value=		\$0		
	Total Equipment Value \$					\$0	23	
				Sum (7 to 14)				
					Opportunity Cost @	10%	\$0	24
							(23 X Opportunity cost)	
					Total Depreciation Loss		\$0	25
							Sum (15 to 22)	
Other Overheads (Specific to Profit Center)								26
								27
								28
Total Overheads							\$0	29
							Sum (2+3+4+5+6+24+25+26+27+28)	
Contribution Margin							\$0	30
Contribution Margin Ratio=							#DIV/0!	
							CMR=CM/GP	
							Diff (1 - 29)	
							(Forward to Profit or Loss Account)	

Greener Pastures Ranching Ltd.



Asset Overheads 2:

Farm Name: Avery Juan				Year:	2016
Description					
	Beginning Inventory Value (BIV) \$		1	Less Depreciation @	10% \$0 21
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		2	Less Depreciation @	10% \$0 22
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		3	Less Depreciation @	10% \$0 23
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		4	Less Depreciation @	10% \$0 24
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		5	Less Depreciation @	10% \$0 25
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		6	Less Depreciation @	10% \$0 26
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		7	Less Depreciation @	10% \$0 27
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		8	Less Depreciation @	10% \$0 28
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		9	Less Depreciation @	10% \$0 29
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		10	Less Depreciation @	10% \$0 30
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		11	Less Depreciation @	10% \$0 31
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		12	Less Depreciation @	10% \$0 32
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		13	Less Depreciation @	10% \$0 33
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		14	Less Depreciation @	10% \$0 34
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		15	Less Depreciation @	10% \$0 35
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		16	Less Depreciation @	10% \$0 36
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		17	Less Depreciation @	10% \$0 37
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		18	Less Depreciation @	10% \$0 38
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		19	Less Depreciation @	10% \$0 39
				Depreciated Value=	\$ \$0
	Beginning Inventory Value (BIV) \$		20	Less Depreciation @	10% \$0 40
				Depreciated Value=	\$ \$0
Total BIV					
		\$	-	41	
Sum (1 to 20)					
Opportunity Cost @				10%	\$ - 42
				(41 X ??%)	
Total Depreciation					
		\$	-	43	
Sum (21 to 40)					
Greener Pastures Ranching Ltd.					

## Labour & Cash Overheads

**Farm Name: Avery Juan**

**Year: 2016**

## Labour

Labour			\$40,000	
Management	Avery Juan	\$	7,425	1
Salary(full time)				2
Salary(full time)				3
Salary(full time)		\$	5,370	4
Salary(part time)		\$	2,450	5
Less Profit Center Labour				6
Total Labour		\$	15,245	7

Sum (1 to 5)-6

## Cash Overheads

Heat	\$	1,395	8
Power	\$	1,050	9
Telephone	\$	1,125	10
House Expense			11
Office Expense	\$	562	12
Legal/Accounting Fees	\$	2,000	13
Licenses/Insurance	\$	2,100	14
(Equipment Repair)	\$	2,400	15
(Fuel/Oil)	\$	4,200	16
Bank Charges	\$	180	17
Interest	\$	420	18
Small Tools	\$	2,100	19
			20
			21
			22
			23
<b>Total Cash Overheads</b>	\$	<b>17,532</b>	<b>24</b>
		Sum (8 to 23)	
<b><u>Total Labour &amp; Cash Overheads</u></b>	\$	<b>32,777</b>	<b>25</b>
		Sum (7 & 24)	

**Greener Pastures Ranching Ltd.**

# Profit or Loss Account

Farm Name: Avery Juan

Year: 2016

## Gross Margin (List for all Profit Centers)

Profit Center #	1 - Land Profit Center		\$	-13,225	
Profit Center #	2- Grazing Profit Center		\$	-1,680	
Profit Center #	3 - Grain Profit Center		\$	-1,410	
Profit Center #	4 - Hay Profit Center		\$	12,995	
Profit Center #	5 - Silage Profit Center		\$	-7,025	
Profit Center #	6 - Breeding Herd Stock Flow:	Cows	\$	-36,355	
Profit Center #	7 - Breeding Herd Stock Flow:	Goats	\$	7,425	
Profit Center #	8 - Feeder Livestock Profit Center		\$	-8,995	
Profit Center #	9 - Equipment Profit Center		\$	-15,648	
Profit Center #	10 - Profit Center # 10	0	\$	0	
Profit Center #	11 - Profit Center # 11	0	\$	0	
Profit Center #	12 - Profit Center # 12	0	\$	0	
<b>Total Contribution Margin</b>			\$	-63,918	13
Sum (1 to 12)					

Other Income

	\$		14
	\$		15
	\$		16

**Total Gross Product**

\$	-63,918	17
Sum (13 to 16)		

## Overheads

Total Labour & Cash Overheads	\$	32,777	18
Equipment Opportunity Cost	\$	8,770	19
Equipment Depreciation	\$	8,275	20
	\$		21
	\$		22
	\$		23
<b>Total Business Overheads</b>	\$	49,822	24
Sum(18 to 23)			

**Pretax Profit(Loss)=**

\$	-113,740	25
(13 minus 24)		

Greener Pastures Ranching Ltd.